## Business Management and Entrepreneurship - Sales Associate -CERTB

## Agriculture, Business, Computers and Technology

Contact: Dan Naccarato naccaratod@hutchcc.edu (620)728-8147 Department Co-Chair: Jillene Cunningham cunninghamj@hutchcc.edu (620)665-3479 Department Co-Chair: Sheldon Stewart stewarts@hutchcc.edu (620)665-3460

For course descriptions and course prerequisites, click on the course id.

## **Total Credit Hours**

This certificate requires 33 credit hours.

## Requirements

Course	Title	Credits
BU121	Customer Service/Professional Image	3
BU141	Sales Management	3
BU105 Introduction to Business OR EC100 Macroeconomics		3
BU108 Business Mathematics OR BU142 Principles of Retailing		3
BU109 Business Communications OR SH101 Public Speaking		3
BU118 Introduction to Leadership OR BU147 Internship I OR BU148 Internship II		3
BU204 Small Business Management OR BU205 Business Law		3
BU217 Spreadsheet Management OR IS104 Microcomputer Applications		3
Business Management and Entrepreneurship Accounting Options		3
Composition Options		3
PS100 Gene	3	

Gainful Employment Disclosure Information © 2024 Hutchinson Community College